



## 2004 WAYPOINT Weiss Vineyard Napa Valley Cabernet Sauvignon

### TECHNICAL INFORMATION

**Varietals:** 100% Cabernet Sauvignon

**Vineyard:** Sourced entirely from the Weiss Vineyard at the southern spine of Mount Veeder, Napa, CA

**Winemaker:** Marco DiGiulio

**Aging:** 20 months in French oak, 75% new

**Best From:** 2008 - 2012

**Production:** 200 cases

**Suggested Food Pairing:** Leg of lamb, St. Louis style pork ribs, smoked brisket, wild mushroom risotto, semi-hard goat or sheep's milk cheeses

### THE STORY

A waypoint is the identifying intersection between latitude and longitude on a GPS, the specific place where the two coordinates meet. It is unique and unambiguous, as precise an identifier as a fingerprint. In the case of wine, it also takes on the added implication of pinpointing the attributes of a particular vineyard. As all wine great and small is born somewhere, it is of critical importance that somewhere is somewhere special.

Winemaker Marco DiGiulio first showed up on our radar back when he was making single-vineyard wine for Lokoya. Now working with properties that he personally identifies as having the magic for world-class wines, Marco is something of a "vine whisperer". One sip of the work Marco is doing with its fruit and you'll understand why Napa-based Cabernet specialists occasionally look west for serious horsepower. And then there are Andy Beckstoffer's properties... universally regarded as being among California's finest vineyards.

The wines are reflections of the ultimate job of an artisan winemaker: to craft wine with an identifiable sense of place. It's more about letting the wines speak for themselves than accessorizing with a batch of winemaking tricks. When you have the sort of fruit that the Waypoint vineyards are providing, it's best to go low-impact and let the grapes do the talking. The delicious result is what happens when talent and terroir intersect.

### TASTING NOTES

'04 "Weiss Vineyard" Cabernet Sauvignon – Napa Valley. Its cooler micro-climate means Cabernet flavors like anise, black cherries and spice notes hold sway. Propped up by mouth-watering tannins and acidity, this is a sophisticate's Cabernet. 200 cases for the world.

MERCHANT ♠ NEGOCIANT ♠ VINTNER

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